

Hypothesis Testing

Presented by:
Mahendra Adhi N


Sources:
Anderson, Sweeney, Williams, *Statistics for Business and Economics*, 6e Pearson Education, 2007
<http://business.clayton.edu/arjomand/>

What is a Hypothesis?

- A hypothesis is a claim (assumption) about a population parameter:
 - population mean

Example: The mean monthly cell phone bill of this city is $\mu = \$42$
 - population proportion

Example: The proportion of adults in this city with cell phones is $p = .68$



Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-2


The Null Hypothesis, H_0

- States the assumption (numerical) to be tested

Example: The average number of TV sets in U.S. Homes is equal to three ($H_0 : \mu = 3$)
- Is always about a population parameter, not about a sample statistic

$H_0 : \mu = 3$

$H_0 : \bar{X} = 3$




Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-3

The Null Hypothesis, H_0

(continued)

- Begin with the assumption that the null hypothesis is true
 - Similar to the notion of innocent until proven guilty
- Refers to the status quo
- Always contains “=”, “≤” or “≥” sign
- May or may not be rejected



Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-4


The Alternative Hypothesis, H_1

- Is the opposite of the null hypothesis
 - e.g., The average number of TV sets in U.S. homes is not equal to 3 ($H_1 : \mu \neq 3$)
- Challenges the status quo
- Never contains the “=”, “≤” or “≥” sign
- May or may not be supported
- Is generally the hypothesis that the researcher is trying to support

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-5

Hypothesis Testing Process


Claim: the population mean age is 50.
(Null Hypothesis: $H_0 : \mu = 50$)



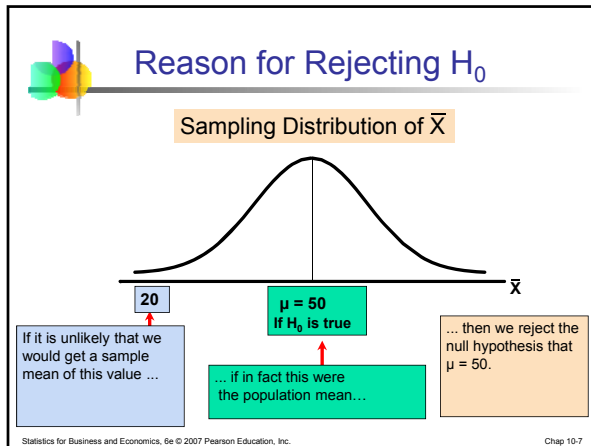
Now select a random sample

If not likely,
REJECT
Null Hypothesis

Suppose the sample mean age is 20: $\bar{X} = 20$



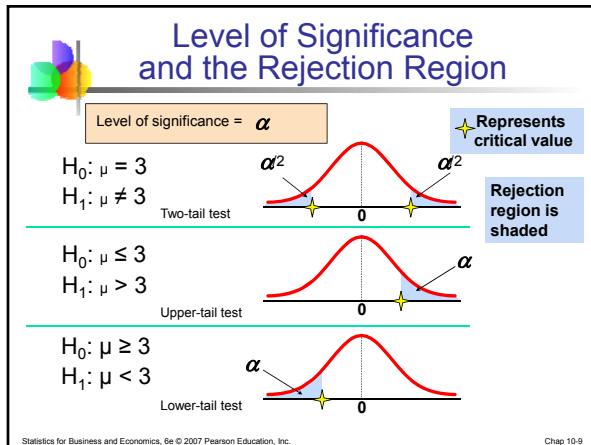
Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc.



Level of Significance, α

- Defines the unlikely values of the sample statistic if the null hypothesis is true
 - Defines rejection region of the sampling distribution
- Is designated by α , (level of significance)
 - Typical values are .01, .05, or .10
- Is selected by the researcher at the beginning
- Provides the critical value(s) of the test

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-8



Errors in Making Decisions

- Type I Error**
 - Reject a true null hypothesis
 - Considered a serious type of error

The probability of Type I Error is α

- Called level of significance of the test
- Set by researcher in advance

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-10

Errors in Making Decisions (continued)

- Type II Error**
 - Fail to reject a false null hypothesis

The probability of Type II Error is β

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-11

Outcomes and Probabilities

Possible Hypothesis Test Outcomes

Decision	Actual Situation	
	H_0 True	H_0 False
Do Not Reject H_0	No error ($1 - \alpha$)	Type II Error (β)
Reject H_0	Type I Error (α)	No Error ($1 - \beta$)

Key:
Outcome
(Probability)

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-12

Type I & II Error Relationship

- Type I and Type II errors can not happen at the same time
 - Type I error can only occur if H_0 is true
 - Type II error can only occur if H_0 is false

If Type I error probability (α) \uparrow , then
Type II error probability (β) \downarrow

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc.

Chap 10-13

Factors Affecting Type II Error

- All else equal,
 - β \uparrow when the difference between hypothesized parameter and its true value \downarrow
 - β \uparrow when α \downarrow
 - β \uparrow when σ \uparrow
 - β \uparrow when n \downarrow

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc.

Chap 10-14

Power of the Test

- The **power** of a test is the probability of rejecting a null hypothesis that is false
- i.e., Power = $P(\text{Reject } H_0 \mid H_1 \text{ is true})$
 - Power of the test increases as the sample size increases

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc.

Chap 10-15

Two Basic Approaches to Hypothesis Testing

- There are **two** basic approaches to conducting a hypothesis test:
 - 1- p-Value Approach, and**
 - 2- Critical Value Approach**

Slide 16

1- p-Value Approach to One-Tailed Hypothesis Testing

- In order to accept or reject the null hypothesis the **p-value** is computed using the test statistic -- Actual Z value.
- Reject H_0** if the $p\text{-value} \leq \alpha$
- Do not reject (accept) H_0** if the $p\text{-value} > \alpha$

Slide 17

2- Critical Value Approach One-Tailed Hypothesis Testing

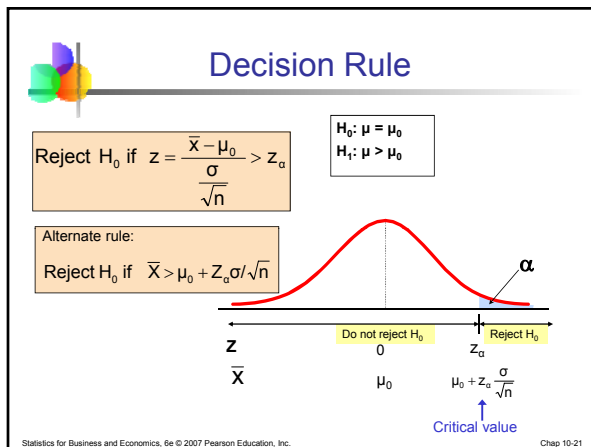
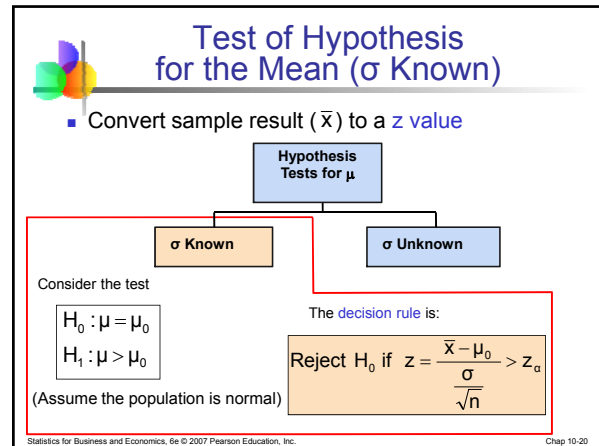
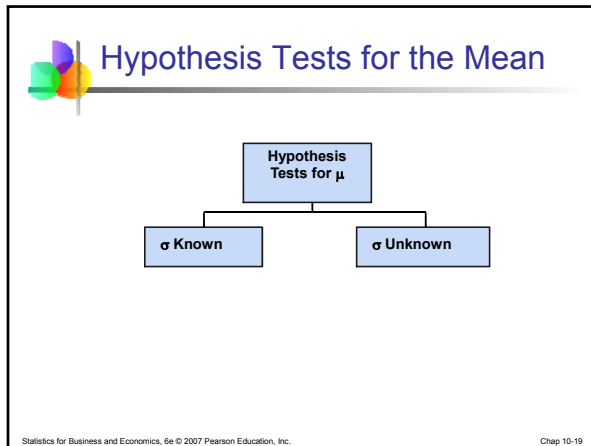
- Use the **Z table** to find the **critical Z value**, and
- Use the equation to find the **actual Z** -- Z statistics.
- The rejection rule is:**
 - Lower tail: **Reject H_0** if Actual $z \leq$ Critical $-z_\alpha$
 - Upper tail: **Reject H_0** if Actual $z \geq$ Critical z_α

In other words, if the **actual Z (Z statistics)** is in the rejection region, then reject the null hypothesis.

Equation for finding the actual Z value:

$$z = \frac{\bar{x} - \mu}{\sigma / \sqrt{n}}$$

Slide 18



p-Value Approach to Testing

- p-value:** Probability of obtaining a test statistic more extreme (\leq or \geq) than the observed sample value given H_0 is true
- Also called **observed level of significance**
- Smallest value of α for which H_0 can be rejected

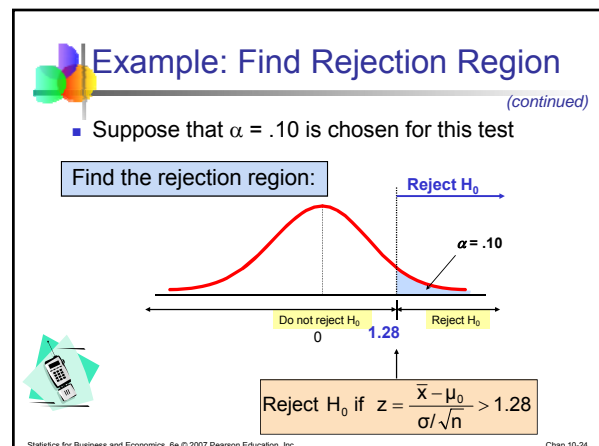
Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-22

p-Value Approach to Testing

(continued)

- Convert sample result (e.g., \bar{x}) to test statistic (e.g., z statistic)
- Obtain the **p-value**
 - For an upper tail test: $p\text{-value} = P(Z > \frac{\bar{x} - \mu_0}{\sigma/\sqrt{n}} | \mu = \mu_0)$
- Decision rule:** compare the **p-value** to α
 - If $p\text{-value} < \alpha$, reject H_0
 - If $p\text{-value} \geq \alpha$, do not reject H_0

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-23



Example: Upper-Tail Z Test for Mean (σ Known)

A phone industry manager thinks that customer monthly cell phone bill have increased, and now average over \$52 per month. The company wishes to test this claim. (Assume $\sigma = 10$ is known)

Form hypothesis test:

$H_0: \mu \leq 52$ the average is not over \$52 per month
 $H_1: \mu > 52$ the average is greater than \$52 per month (i.e., sufficient evidence exists to support the manager's claim)

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-25

Example: Sample Results

(continued)

Obtain sample and compute the test statistic

Suppose a sample is taken with the following results: $n = 64, \bar{x} = 53.1$ ($\sigma = 10$ was assumed known)

- Using the sample results,

$$z = \frac{\bar{x} - \mu_0}{\frac{\sigma}{\sqrt{n}}} = \frac{53.1 - 52}{\frac{10}{\sqrt{64}}} = 0.88$$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-26

Example: Decision

(continued)

Reach a decision and interpret the result:

Do not reject H_0 since $z = 0.88 < 1.28$
 i.e.: there is not sufficient evidence that the mean bill is over \$52

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-27

Example: p-Value Solution

(continued)

Calculate the p-value and compare to α (assuming that $\mu = 52.0$)

$P(\bar{x} \geq 53.1 | \mu = 52.0)$
 $= P\left(z \geq \frac{53.1 - 52.0}{10/\sqrt{64}}\right)$
 $= P(z \geq 0.88) = 1 - .8106$
 $= .1894$

Do not reject H_0 since $p\text{-value} = .1894 > \alpha = .10$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-28

One-Tail Tests

- In many cases, the alternative hypothesis focuses on one particular direction

$H_0: \mu \leq 3$
 $H_1: \mu > 3$ → This is an **upper-tail** test since the alternative hypothesis is focused on the upper tail above the mean of 3

$H_0: \mu \geq 3$
 $H_1: \mu < 3$ → This is a **lower-tail** test since the alternative hypothesis is focused on the lower tail below the mean of 3

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-29

Upper-Tail Tests

- There is only one critical value, since the rejection area is in only one tail

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-30

Lower-Tail Tests

- There is only one critical value, since the rejection area is in only one tail

$H_0: \mu \geq 3$
 $H_1: \mu < 3$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-31

Two-Tail Tests

- In some settings, the alternative hypothesis does not specify a unique direction

$H_0: \mu = 3$
 $H_1: \mu \neq 3$

- There are two critical values, defining the two regions of rejection

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-32

Hypothesis Testing Example

Test the claim that the true mean # of TV sets in US homes is equal to 3. (Assume $\sigma = 0.8$)

- State the appropriate null and alternative hypotheses
 - $H_0: \mu = 3$, $H_1: \mu \neq 3$ (This is a two tailed test)
- Specify the desired level of significance
 - Suppose that $\alpha = .05$ is chosen for this test
- Choose a sample size
 - Suppose a sample of size $n = 100$ is selected

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-33

Hypothesis Testing Example

(continued)

- Determine the appropriate technique
 - σ is known so this is a z test
- Set up the critical values
 - For $\alpha = .05$ the critical z values are ± 1.96
- Collect the data and compute the test statistic
 - Suppose the sample results are $n = 100$, $\bar{x} = 2.84$ ($\sigma = 0.8$ is assumed known)

So the test statistic is:

$$z = \frac{\bar{X} - \mu_0}{\frac{\sigma}{\sqrt{n}}} = \frac{2.84 - 3}{\frac{0.8}{\sqrt{100}}} = \frac{-.16}{.08} = -2.0$$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-34

Hypothesis Testing Example

(continued)

- Is the test statistic in the rejection region?

$\alpha = .05/2$

Reject H_0 if $z < -1.96$ or $z > 1.96$; otherwise do not reject H_0

Here, $z = -2.0 < -1.96$, so the test statistic is in the rejection region

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-35

Hypothesis Testing Example

(continued)

- Reach a decision and interpret the result

Since $z = -2.0 < -1.96$, we **reject the null hypothesis** and conclude that there is sufficient evidence that the mean number of TVs in US homes is not equal to 3

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-36

Example: p-Value

- Example: How likely is it to see a sample mean of 2.84 (or something further from the mean, in either direction) if the true mean is $\mu = 3.0$?

$\bar{x} = 2.84$ is translated to a z score of -2.0

$P(z < -2.0) = .0228$
 $P(z > 2.0) = .0228$

p-value = $.0228 + .0228 = .0456$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-37

t Test of Hypothesis for the Mean (σ Unknown)

- Convert sample result (\bar{x}) to a t test statistic

Hypothesis Tests for μ

σ Known

Consider the test

$H_0: \mu = \mu_0$
 $H_1: \mu > \mu_0$

(Assume the population is normal)

σ Unknown

The decision rule is:

Reject H_0 if $t = \frac{\bar{x} - \mu_0}{\frac{s}{\sqrt{n}}} > t_{n-1, \alpha}$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-38

t Test of Hypothesis for the Mean (σ Unknown) (continued)

- For a two-tailed test:

Consider the test

$H_0: \mu = \mu_0$ (Assume the population is normal, and the population variance is unknown)
 $H_1: \mu \neq \mu_0$

The decision rule is:

Reject H_0 if $t = \frac{\bar{x} - \mu_0}{\frac{s}{\sqrt{n}}} < -t_{n-1, \alpha/2}$ or if $t = \frac{\bar{x} - \mu_0}{\frac{s}{\sqrt{n}}} > t_{n-1, \alpha/2}$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-39

Example: Two-Tail Test (σ Unknown)

The average cost of a hotel room in New York is said to be \$168 per night. A random sample of 25 hotels resulted in $\bar{x} = \$172.50$ and $s = \$15.40$. Test at the $\alpha = 0.05$ level.

(Assume the population distribution is normal)

$H_0: \mu = 168$
 $H_1: \mu \neq 168$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-40

Example Solution: Two-Tail Test

$H_0: \mu = 168$
 $H_1: \mu \neq 168$

- $\alpha = 0.05$
- $n = 25$
- σ is unknown, so use a t statistic
- Critical Value: $t_{24, .025} = \pm 2.0639$

Do not reject H_0 : not sufficient evidence that true mean cost is different than \$168

$t_{n-1} = \frac{\bar{x} - \mu}{\frac{s}{\sqrt{n}}} = \frac{172.50 - 168}{\frac{15.40}{\sqrt{25}}} = 1.46$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-41

Tests of the Population Proportion

- Involves categorical variables
- Two possible outcomes
 - “Success” (a certain characteristic is present)
 - “Failure” (the characteristic is not present)
- Fraction or proportion of the population in the “success” category is denoted by P
- Assume sample size is large

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-42

Proportions (continued)

- Sample proportion in the success category is denoted by \hat{p}

$$\hat{p} = \frac{x}{n} = \frac{\text{number of successes in sample}}{\text{sample size}}$$
- When $nP(1 - P) > 9$, \hat{p} can be approximated by a normal distribution with mean and standard deviation

$$\mu_{\hat{p}} = P \qquad \sigma_{\hat{p}} = \sqrt{\frac{P(1-P)}{n}}$$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-43

Example: p-Value (continued)

- Compare the p-value with α
 - If p-value $< \alpha$, reject H_0
 - If p-value $\geq \alpha$, do not reject H_0

Here: p-value = .0456
 $\alpha = .05$
 Since .0456 < .05, we reject the null hypothesis

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-44

Power of the Test

- Recall the possible hypothesis test outcomes:

Decision	Actual Situation	
	H_0 True	H_0 False
Do Not Reject H_0	No error ($1 - \alpha$)	Type II Error (β)
Reject H_0	Type I Error (α)	No Error ($1 - \beta$)

Power = $1 - \beta$ = the probability that a false null hypothesis is rejected

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-45

Type II Error

Assume the population is normal and the population variance is known. Consider the test

$H_0: \mu = \mu_0$
 $H_1: \mu > \mu_0$

The decision rule is:

Reject H_0 if $z = \frac{\bar{x} - \mu_0}{\sigma / \sqrt{n}} > z_\alpha$ or $\bar{x} = \bar{x}_c > \mu_0 + Z_\alpha \sigma / \sqrt{n}$

If the null hypothesis is false and the true mean is μ^* , then the probability of type II error is

$\beta = P(\bar{x} < \bar{x}_c | \mu = \mu^*) = P\left(z < \frac{\bar{x}_c - \mu^*}{\sigma / \sqrt{n}}\right)$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-46

Type II Error Example

- Type II error is the probability of failing to reject a false H_0

Suppose we fail to reject $H_0: \mu \geq 52$ when in fact the true mean is $\mu^* = 50$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-47

Type II Error Example (continued)

- Suppose we do not reject $H_0: \mu \geq 52$ when in fact the true mean is $\mu^* = 50$

This is the true distribution of \bar{x} if $\mu = 50$

This is the range of \bar{x} where H_0 is not rejected

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-48

Type II Error Example (continued)

- Suppose we do not reject $H_0: \mu \geq 52$ when in fact the true mean is $\mu^* = 50$

Here, $\beta = P(x \geq \bar{x}_c) \text{ if } \mu^* = 50$

Reject $H_0: \mu \geq 52$ \bar{x}_c Do not reject $H_0: \mu \geq 52$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-49

Calculating β

- Suppose $n = 64$, $\sigma = 6$, and $\alpha = .05$

$$\bar{x}_c = \mu_0 - z_\alpha \frac{\sigma}{\sqrt{n}} = 52 - 1.645 \frac{6}{\sqrt{64}} = 50.766$$

(for $H_0: \mu \geq 52$)

So $\beta = P(x \geq 50.766) \text{ if } \mu^* = 50$

Reject $H_0: \mu \geq 52$ \bar{x}_c Do not reject $H_0: \mu \geq 52$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-50

Calculating β (continued)

- Suppose $n = 64$, $\sigma = 6$, and $\alpha = .05$

$$P(\bar{x} \geq 50.766 | \mu^* = 50) = P\left(z \geq \frac{50.766 - 50}{6/\sqrt{64}}\right) = P(z \geq 1.02) = .5 - .3461 = .1539$$

Probability of type II error: $\beta = .1539$

Reject $H_0: \mu \geq 52$ \bar{x}_c Do not reject $H_0: \mu \geq 52$

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-51

Power of the Test Example

If the true mean is $\mu^* = 50$,

- The probability of Type II Error = $\beta = 0.1539$
- The power of the test = $1 - \beta = 1 - 0.1539 = 0.8461$

Decision	Actual Situation	
	H_0 True	H_0 False
Do Not Reject H_0	No error $1 - \alpha = 0.95$	Type II Error $\beta = 0.1539$
Reject H_0	Type I Error $\alpha = 0.05$	No Error $1 - \beta = 0.8461$

Key: Outcome (Probability)

(The value of β and the power will be different for each μ^*)

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-52

Chapter Summary

- Addressed hypothesis testing methodology
- Performed Z Test for the mean (σ known)
- Discussed critical value and p-value approaches to hypothesis testing
- Performed one-tail and two-tail tests
- Performed t test for the mean (σ unknown)
- Performed Z test for the proportion
- Discussed type II error and power of the test

Statistics for Business and Economics, 6e © 2007 Pearson Education, Inc. Chap 10-53

