



# Public Reasoning of Social Norms

Introductory to Social Science and Culture  
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## Defining Social Norms



- A Shared expectation of behaviour that connotes what is considered culturally desirable and appropriate (Scott & Marshall, 2005)
- A group-held belief about how members should behave in a given context that understood informally to govern behaviours of members of the society.
- Example: dress-code, male/female interaction

## Origins of Norms



- Norms are likely to develop informally, emerging gradually as a result of repeated and socially endorsed behaviours:
  - Started with trivial everyday activities;
  - Becoming habits that most of people do;
  - Accepted as a (only) way to do thing;
  - Sanctioned as routines to do thing;
  - Added with punishments for who not follow it.



## Transmission of norms

- Groups internalize norms by accepting them as reasonable and proper standards for behaviour within the group;
- Once firmly established, a norm becomes a part of the group's operational structure and hence more difficult to change;
- While possible for newcomers to a group to change its norms, it is much more likely that the new individual will adopt the group's norms, values, and perspectives, rather than the other way around



## Power, Norm and Social Control

- Functionalist Perspective: Norms are required to maintain Social Order.
- Norms:
  - Beliefs what individual ought to do;
  - Constructed by normative consensus;
  - Learned through socialization by individual;
  - In order to conform the expected behaviours;
  - And finally accepted as member of the society

## Power ... (Cont)



- Marxist Perspective: Norms as exercise of power to control behavior of populace
- Norms:
  - Normative beliefs that set up by the elites;
  - Disseminated to populace to follow;
  - Enforced by forces, sanctions and punishments;
  - In order to maintain the dominance and other benefits of the elites over the populace.

## Social Control ... (Cont)



- Norms are to promote social control.
- Social Control: societal and political mechanisms or processes that regulate individual and group behavior in an attempt to gain conformity and compliance to the rules of a given society, state, or social group.
- Equipped with sanctions, punishments

## Deviance: Violating Norms



- Deviance: Non-conformity to a set of norms that are accepted by society.
- Responses to deviance/deviants:
  - Attempts to bring them back following norms;
  - Tolerate them with certain considerations;
  - Put them as outcast with limited rights and involvements in the society;
  - Changing norms to accommodate them.
- Example: dress-code

## Norms as effective problem solving



- Norms: a commonly understood of a set of behavior
- Common understanding minimalises disputes and conflicts in the public social interaction
- Give people more time to finish the jobs without bothering to build a common understanding first.

## Norms as Game



- Game Theory of Norms:
  - Norms gives a person a rule of thumb for how they should behave;
  - Yet, a rational person only acts according to the rule if it is optimal for them.
- As the result: Individual follows or play through norms in given contexts in order to obtain what s/he wants to.

## Norms as Social identity



- Norms in the complex society is not singular but many, which work together in the same time in it.
- Norms is also such an identity, a sign of behaviour followed by certain group of people.
- Different norms might lead to clash and conflict involving the member in the society.
- Example: dispute between secularists and religious people in the society